



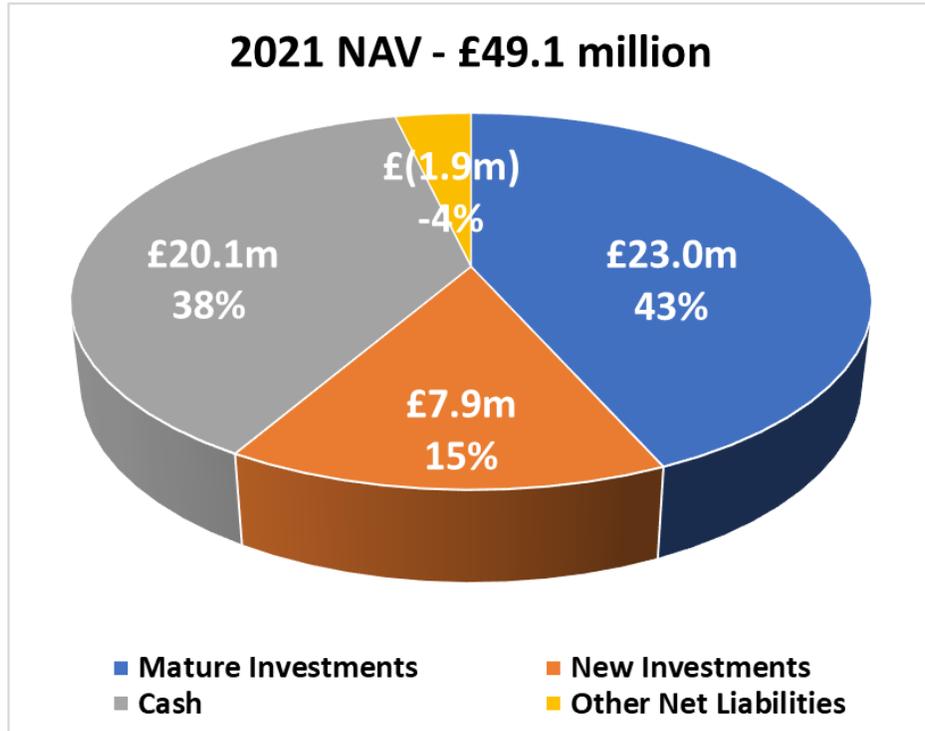
March 2022 update
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Results 31 December 2021

Contents

Page	
3	Overview
4	Mature investments <ul style="list-style-type: none">• Directly held unquoted investments• Fund and other investments
7-10	Dacian
11	Our approach to investing
12	Deal Characteristics
13	Real Estate
14	Other Private Equity
15	LMS Co-Invest Co
16	Our Team
17	Summary

LMS - Our goals and priorities

NAV at a Glance



Our Goal

- To deliver, over the longer term, value to our shareholders through share price appreciation and dividends

Our Priorities to be able to achieve this

- Managing our mature portfolio towards successful realization
- Nurturing our new investments and executing on our investment strategy
- Deploying cash in the right opportunities
- Explaining our approach to the market

Mature investments

- £21.5m NAV – mature assets remaining from pre-2012 investment strategy
- Managed to optimise exit value – we may commit further capital where the investment case justifies
- Target to be substantially realized over 1-3 years
- Most of this portfolio managed by third parties – varying degrees of LMS involvement
 - Control; Information + influence; Information
- Constructive engagement
 - Supporting our partners and third-party managers to optimize exit value
 - Seeking to use LMS' influence where appropriate to create change

Directly held unquoted investments

<p>Medhost</p> 	<p>REGION: US YEAR: 2008 NAV: £6.0m</p> <p>8.5% equity holding; co-invest with Primus Capital</p>	<p>Medhost is a healthcare information technology group that provides cloud-based enterprise, departmental and healthcare engagement solutions to over 1,000 community and specialty hospitals in the US. Its products include cloud-based clinical, financial and operational solutions as well as maintenance, support and consulting services.</p>	<ul style="list-style-type: none"> • US fund manager Primus is lead investor. • Hold to exit
<p>ICU Group (managed by SFEP)</p> 	<p>REGION: US YEAR: 2010 NAV: £1.7m</p> <p>48% of economics through equity/debt structure</p>	<p>ICU Eyewear ('ICU'), a co-investment managed by San Francisco Equity partners, is primarily a designer and distributor of reading glasses and sunglasses. In 2020 ICU established a new product line, ICU Health, to distribute personal protective equipment. ICU Health made a significant contribution to ICU's financial and cash flow performance during 2020.</p>	<ul style="list-style-type: none"> • c.50% holding; co-investment with SFEP • "Windfall" gain in 2020 • Options for the business under review
<p>Elaterral</p> 	<p>REGION: UK YEAR: 2000 NAV: £0.8m</p> <p>62% of economics through debt/equity structure</p>	<p>Elaterral operates in the digital marketing sector and has developed cloud-based software which allows corporate marketing materials to be distributed to local marketing teams and for content to be tailored while protecting brand identity. Elaterral has a high concentration of global clients operating multiple brands and requiring the capability to generate collateral, both print and digital, in diverse territories/languages/cultures.</p>	<ul style="list-style-type: none"> • Recent buyout of co investor and introduction of new operating partner who has invested in the business. • "Re launch" and grow

Note: All amounts based on unaudited 31 December 2021 NAV

Fund and other investments

<p>Brockton</p> 	<p>REGION: UK YEAR: 2008 NAV: £5.6m</p> <p>LMS holding c. 16% of Fund</p>	<p>Brockton is a UK real estate fund with one remaining investment in a “Super Prime” London residential development. The Company’s investment represents its share of preferred debt investments via the Brockton fund.</p>	<ul style="list-style-type: none"> • Hold
<p>Opus</p> 	<p>REGION: UK YEAR: 2008 NAV: £3.9m</p> <p>LMS holding c.3.2% of Fund</p>	<p>Opus is a US fund that invests in early-stage technology opportunities with two principal assets remaining.</p>	<ul style="list-style-type: none"> • 90% of NAV in 2 mature investments • Fund GP seeking appropriate exit • Hold to maturity
<p>Weber Capital Partners</p> 	<p>REGION: US YEAR: 2008 NAV: £2.6m</p> <p>LMS is the sole LP in this fund</p>	<p>Weber Capital GW 2001 is a fund that invests in listed US microcap stocks, primarily in the technology and medical sectors.</p>	<ul style="list-style-type: none"> • Longstanding relationship with GP who has delivered excellent returns • Relatively liquid position, but intend to hold medium term
<p>Other Assets</p>	<p>REGION: UK/Europe NAV: £1.9m</p>	<p>IDE (UK Listed) £0.2m Eden (UK fund) £0.5m EMAC (Europe land) £0.7m Simmons (UK Energy) £0.4m Other £0.1m</p>	<ul style="list-style-type: none"> • Hold/sell depending on assetspecifics

Note: All amounts based on unaudited 31 December 2021 NAV

Dacian – investment

- Investment by LMS
 - \$9.1m senior loan notes
 - “Pinhead” equity in Dacian Petroleum 32%
- Part of an overall \$14.2m investment comprising LMS and LMS Co investors (inc. LMS Directors) led by LMS
- Acquisition Finance \$6m - Raised by Dacian in addition to investor group capital

	Acquisition finance	Loan notes	Equity
Acquisition finance	\$6.0m	-	-
LMS		\$9.1m	32%
Co-investors (Inc. LMS Directors)		\$5.1m	18%
Management			50%

Note: All \$ amounts rounded to nearest \$0.1m

Dacian – operating business

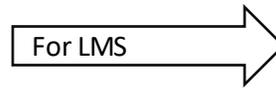
- Romanian oil and gas production company focused on mature production assets (“Sunset” assets)
- Its first acquisition is a business comprising
 - 40 onshore oil fields in Romania
 - c.90 active wells
 - Production currently c.1000 barrels of oil equivalent per day (boepd)
 - c.190 staff will transfer with the business
- Business plan will focus on
 - Immediate priority –
 - Workovers and interventions to raise production – financed from operations
 - Target to get production to more than double current levels
 - Medium and longer term
 - Expansion opportunities – land use, gas to power, solar - sharing risk with new capital
 - Further acquisition opportunities

Dacian – Summary

Our first major new investment in one of our chosen themes

Attractive returns profile:

- Entry pricing based around 2020 “lows”
- Positive Day 1 operating cash
- Operational enhancement potential



- Repayment of debt
- Dividends

Foundation for further acquisitions and development of capital opportunities in Dacian portfolio



- Opportunities for wider "LMS Energy"

Demonstrates the attributes we look for in all our new deals

- Businesses we understand
- Working with experienced teams we know well
- “hard to access” assets that offer attractive returns
- Cornerstone investment, with the potential to grow
- The opportunity to bring co-investors alongside

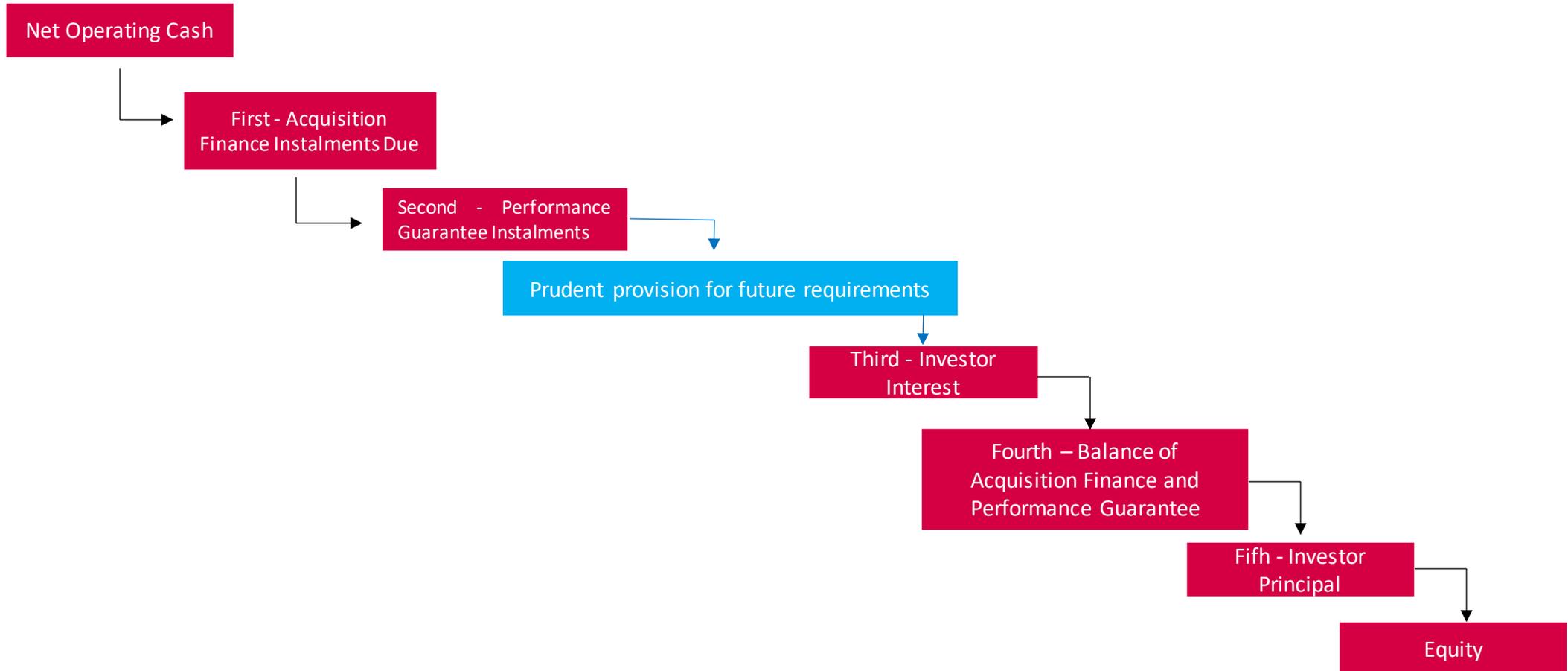


- First

Dacian - returns

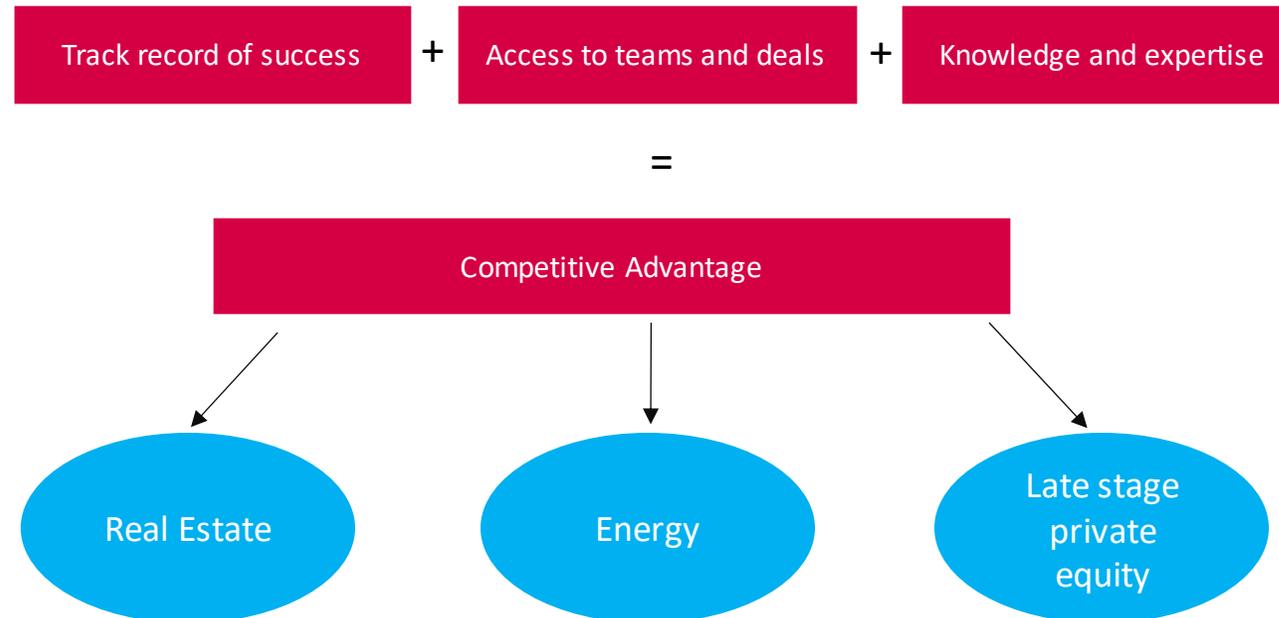
"We expect the investment to meet or exceed our long-term criteria for returns of 12-15% p.a. net of all costs"

Overview - Dacian application of Operating Cash Flows



Our approach to investing

- Invest our chosen sectors – where we have competitive advantage
- To generating attractive risk adjusted returns
- And providing the opportunity to scale the investment, bringing in 3rd party capital



Our deal characteristics



Invest in opportunities in three broad areas where we have demonstrable knowledge and success over 40+ years investing

- Real estate
- Energy
- Other late stage opportunities – typically with some “cross over” to real estate or energy



Investing in outstanding management teams

- Experience and standing in their sector;
- The ability to access and execute exceptional opportunities and to deliver attractive risk adjusted returns;



“Hard to Access” assets

- Typically at the smaller end of their sectors, less competitive and allowing more attractive entry pricing;
- Assets requiring a level of management that larger funds and financial investors are unable to support;



Potential to benefit from scaling the investment through third party capital

- LMS influence – generally through Board representation;
- The ability to contribute expertise as well as financial capital – ideally through a “Founder” role;
- The opportunity to scale the business through introducing third party capital

Real Estate

- The LMS team has a long and successful track record having both operated or provided the seed capital to create real estate businesses
- Since its return to self management LMS has worked with two real estate teams with complementary skills:
 - “Value Add” investment - property investment management skill set, applied to carefully selected income producing assets to reposition/improve quality of income and optimise development value of asset prior to realisation;
 - Cavera - strategic property development skill set, working with partners to optimise site value through planning and delivery on a de risked basis
- In both cases
 - Teams with a successful track record
 - Well known to LMS
 - Proven ability to find deals and deliver excellent returns
 - Neither team has legacy positions to protect – free to take advantage of current market opportunities

We remain cautious and highly selective – seeking long term real estate opportunities rather than “quick wins”

Other Private Equity

- Seeking LMS' competitive advantage in a very wide sector
- Typically this means some “cross over” with Energy or Real Estate
 - Established businesses rather than start ups
 - Exploiting opportunities to take market share in existing or adjacent markets
 - EV up to £50m, but larger deals possible with expanded LMS Co-invest capital
- Our key attributes
 - Typically, exploiting a new business model or new way of applying technology to solve a problem
 - Positioned to take market share, expand into adjacent markets or transform returns from an existing business
 - Management - teams with proven success in building and exiting businesses and where LMS will have board influence
 - Target returns 20%+, some downside protection



LMS Co-Invest Co

- Wholly owned FCA authorized subsidiary
- Introduces and arranges participation by co-investors, alongside LMS, in its investment opportunities
- Builds on LMS history of investing with partners
- For LMS
 - Diversification
 - “Punch above weight”
 - Participates in larger deals
 - Spreads costs across wider capital base
- For Co-Investors
 - Access to LMS deal flow and diligence
 - Excellent risk adjusted returns from opportunities too complex for many individual HNW/Family office investors
- Potentially up to 2x LMS own balance sheet capital

Our Team

Board & Investment Committee

Robbie Rayne
Nick Friedlos
James Wilson
Peter Harvey
Graham Stedman

Advisory Groups

Core Team

Nick Friedlos
Doug Mills
Aimee Fraser
Chris Garrod



Real Estate

Chris Dancer
Ben Young
Tim Willis



Energy

Bernard Duroc-Danner
Thomas Bruni



Private Equity

Richard Fidler
Tim Willis
Josh Lamstein



LMS Co-Invest

Tim Willis

In summary

2020 – Foundations

- Preserving assets and liquidity in the face of the Coronavirus pandemic
- Ensuring we had the resources and systems to operate successfully as a self-managed investment business
- Building our pipeline of investment opportunities

2021 – Building in energy and real estate

- Dacian delay has slowed us until late last year – but now it's done!
- Creating long term real estate opportunities

2022 – Focus

- Deployment of capital
 - Build on our energy platform
 - Deliver on real estate activities
 - Selective other PE – need to show competitive advantage
- Monitor mature portfolio – realisations where possible/sensible
- Raising our profile, expanding our investor base